

TENDER DOCUMENT FOR SUPPLY OF ZINC SULPHATE 21% (ISI)
AGRICULTURAL GRADE

**LAST DATE FOR RECEIPT OF SEALED TENDERS UPTO 1.00 PM ON
16.04.2008.**

TERMS & CONDITIONS

1. Sealed Tenders shall be presented in the prescribed form in Annexure "A" Tender completely filled in all respects shall be put in the envelope given along with this tender form duly super scribing with "**TENDER FOR SUPPLY OF ZINC SULPHATE 21%**". The envelope should be closed and sealed and addressed to the Managing Director, AP MARKFED, Parishrama Bhavan, Basheerbagh, Hyderabad-500 004.
2. Tenders will be received either by Ordinary or Registered Post or in person on all working days up to 1.00 PM on 16-04-2008 MARKFED bears no responsibility for loss or delay of tenders sent by post.
3. All the Tenders received will be opened at 2.30 PM on 16-04-2008 at the Head Office of AP MARKFED located at 7th floor, AP MARKFED, Parishrama Bhavan, Basheerbagh, Hyderabad-500 004.
4. Managing Director, MARKFED reserves his right to negotiate with the Tenderers on opening of the sealed tenders if the rates offered in the Tenders are not satisfactory.

5. EARNEST MONEY DEPOSIT (EMD):

- a. Every Tender shall be accompanied by EMD for Rs.2.00 lakhs in the form of Demand Draft drawn on any Nationalized Bank in favour of 'AP MARKFED' payable at Hyderabad. No tenders will be accepted without EMD.
 - b. No interest is payable on the EMD.
 - c. EMD will be returned to all the unsuccessful tenderers after the final decision on the tender. In case of successful tender (s) the EMD shall be retained.
6. The approximate quantity of Zinc Sulphate 21% (ISI) proposed for supply under various departmental schemes on 50% subsidy is 11500 MTs (approx)

7. SPECIFICATIONS:

a. Zinc Sulphate 21% (ISI)

1.	Matter insoluble in water, percent by weight, maximum	1.0
2.	Zinc (as Zn), per cent by weight, minimum	21.0
3.	Lead (as Pb) percent by weight, maximum	0.003
4.	Cooper (as Cu), percent by weight, maximum	0.1
5.	Magnesium (as Mg) percent by weight, maximum	0.5
6.	pH not less than	4.0
7.	Sulphur (as S) percent by weight, minimum	10.0
8.	Cadmium (as Cd), percent by weight, maximum	0.0025
9.	Arsenic (as AS), percent by weight, maximum	0.01

8. **PACKING:**

Packing specification with detailed description for Zinc Sulphate shall be quoted in the tender invariably and if failed to do so will entail rejection of the tender.

Packing should be as per the specification stipulated by the AP MARKFED/AP AGROS i.e the Poly woven sack in 10 Kgs, 20 Kgs and 50 Kgs packing printed / laminated HDPE Poly-woven sack.

BAGGING SPECIFICATIONS: For 50 Kg – 21"x32", 20 Kg-20"x22", 10Kg – 14"x18", with handles, Mesh – 12"x12". Denier – 1000, gauge – 100, Lamination: Weight: 50 Kgs 105 grms, 20 Kgs – 70 grams, 10 Kgs-45 grms, Colour – Ivory.

9. The Tenderers who have submitted their tender shall be bound by their offer and by the terms and conditions which will be valid upto 31.03.2009 from the date of offering the tender.
10. Managing Director, MARKFED reserves the right to accept/reject any or all the tenders/rates offered without assigning any reason thereof.
11. The tenderer whose offer is accepted shall deposit an additional amount of Rs 4.00 lakhs towards Security Deposit within (3) three working days from the date of confirmation in addition to EMD already deposited.

12. The successful tenderer shall be required to enter into an agreement with the MARKFED/AGROs to supply Zinc Sulphate under departmental subsidy schemes.
13. The tenderer must be financially sound and possess Technical experience and proper successful Track record. Preference will be given to manufacturers of the product. In support of evidence of his financial soundness and evidence of the experience, the Tenderer shall furnish the required information along with the Tender as detailed in Appendix I & II.
14. All or any disputes arising out of working or interpretation of this contract shall be resolved only by process of Arbitration.
- 15.** The Deputy Registrar (Enforcement) AP MARKFED (who is Registrar for the purposes under Section 61 of AP Coop Societies Act VII of 1964) shall be nominated as Arbitrator and he shall decide any such reference at the instance of either party, as if, it is a dispute under section 61 of AP Coop Society Act VII of 1964.

**APPENDIX – I
REFERENCE LIST OF RATE CONTRACTS**

EXECUTED BY THE APPLICANT(Specify the item)

1. Name of the Material :

2. Name of the Department :

3. Address of the Department :

4. Contract reference & Date :

5. Value of the Contract :

6. Scope of work :

7. Contract official of the
Department with whom
The Rate contract is executed :

NAME :

Phone NO.

Signature of the Tenderer

Name and Address

Company Seal

APPENDIX –II
FINANCIAL CAPACITY

1. Name of the Firm :
2. Address of the Registered Office :
3. Address of the Office of Communication :
4. Annual Turnover (Rupees) for
2003-04 :
2004-05 :
2005-06 :
2006-07 :
5. Average net worth (Rupees) (of above 4 years) :
6. Names of Bankers/Insurers of Applicant :

I hereby authorize the Managing Director, A.P.Markfed, Hyderabad and its Consultants/Representatives to seek information as required from our Bankers and Insurers.

Signature of Persons authorized : Date:

Name and Designation :

Attachments:

Audited Annual Reports for the Three (3) proceedings financial years i.e. 2003-04, 2004-05, 2005-06 and 2006-07.

Banker's Letter (Original confirming bid capacity).

16. Tender price and Contract Requirements:

- 16.1 Tenderers are required to quote price of each item in figures and in words (in case of dispute the later will prevail) in the Schedule of price as Appendix III and fill in all blanks legibly and properly. Corrections if any, shall be made out by crossing out, rewriting, signing and dating.
- 16.2 The price quoted shall be inclusive of all taxes for all kinds of packing.
- 16.3 Further quoted price shall be inclusive of packing, forwarding, freight, insurance, loading, unloading, storage, movement any where in State of Andhra Pradesh and complete in all respects.
- 16.4 The tenderer shall fill up and sign the letter of tender all other schedules etc, which are included in the Tender documents.
- 16.5 Tenderers shall submit their tender in accordance with the specifications of the tender documents only. Alternatives will not be considered.
- 16.6 The Schedule of prices shall be firm and remain fixed during the entire currency of the contract and completion of all contractual obligations. Any extension of time granted by tender accepting authority to the completion schedule shall be subject to the condition and there will be no additional financial implication to the A.P.MARKFED/AGROS.

APPENDIX –III
RATE CONTRACT

PRICE: The rates should be quoted for supply of Zinc Sulphate inclusive of all taxes as mentioned.

Sl. No	Product	Rate Per MT (in figures & in words)		
		10 KGs Packing	20 KGs Packing	50 KGs packing
1	Zinc Sulphate 21% (ISI)			

17. Delivery

17.1. Delivery:- The rates offered should be on FOR destinations in the entire State of Andhra Pradesh

Indents will be placed with the suppliers only after receiving the batch wise analysis reports i.e. Form 'J' and Form 'L' as per the FCO specifications.

17.2. The supplier should deliver the stocks as per the destinations given by MARKFED/AGROS within one week from the date of placement of Indent by MARKFED/AGROS.

17.3. The balance un-distributed stock if any left at the end of the season shall be taken back by the supplier at his cost.

17.4. The secondary transportation if any incurred shall be on account of supplier.

17.3. The stocks will be accepted for distribution only after receiving analysis reports of the samples drawn by the M.A.Os confirming to the specifications of the product.

17.4. In case of variations in the analysis report from the confirmed specification/or substandard, the stocks will be rejected, and the supplier is solely responsible for the action initiated by the departmental

enforcing authorities and the supplier should replace the entire stocks at his cost.

- 17.5. No price increase will be given if the orders are placed even for part loads at time at each destination
- 17.6 The suppliers outside the State, should have buffer stock points in the state and furnish the quantities available there along with preliminary analysis report for each batch separately.
- 17.7 The quantity offered month wise should also be indicated by the suppliers.

MONTH	Qty. in MTs
May '08	
June'08	
July'08	
August'08	
September'08	
October'08	
November'08	
December'08	
January'09	
February'09	

- 17.8. The supplier should possess valid ISI certificate and registration certificate of ISI (Copies of proof to be enclosed).
- 17.9. Supplier should be possess the Agriculture license of A.P.State Government for marketing of the product in the State of A.P. (Proof to be enclosed)
- 17.10. Supplier should possess the requisite sales tax registration for marketing of the product in the State of A.P.(Proof to be enclosed).

- 17.11. The Tenderers have track record of Sales of Zinc Sulphate 21 % in the state of A.P. for a minimum 3 years with no quality complaints from Department of Agriculture will be given preference (Proof of sales to given).
- 17.12. Preference will be given to the suppliers having logistical support like existing stock points in Andhra Pradesh.
- 17.13. Price quoted shall be valid up to 31.03.2009

18. Terms of Payment:

- 18.1 Payment by Cheque.
- 18.2 50% payment will be made with in one month subject to fulfilling the following conditions.
- i. Submission of stock receipt acknowledgement from the destinations.
 - ii. Submission of analysis report confirming to the specifications from Government notified laboratory for the samples drawn from the field by the M.A.Os **or** against the bank guarantee.
- 18.3 The balance 50% of the billed amount will be released with in **one week** from the date of receipt of subsidy from C&DA.

MANAGING DIRECTOR

**LETTER OF TENDER FOR SUPPLY OF ZINC SULPHATE 21% (ISI)
AGRICULTURAL GRADE**

From

To

The Managing Director
A.P. Markfed
Parisram Bhavan, Basheerbagh
Hyderabad – 500 004.

Telephone NO:

Sir,

In pursuance to the Tender Notice inviting sealed Tenders for the supply of Zinc Sulphate 21% (ISI) and under various departmental subsidy scheme through your retail dealers in the State of Andhra Pradesh.

1. I/We have thoroughly examined and understood the said notice & terms and conditions in Tender Documents and I/We abide by the same.
2. As required in the Para No.5 of the Tender schedule Earnest Money Deposit in form of Demand Draft in favour of A.P.Markfed is enclosed herewith.

S.No.	Name of the Bank	DD.No.&Date	AMOUNT Rs.
1			
2			
3			

3. As specified in the Para No.13. of the Tender schedule we herewith enclose our Financial soundness (as in Appendix No.I) and work experience as in Appendix No.II.
4. As per the Para No.16.1, 16.2, 16.3 of the Tender schedule we offer the following rates for the supply of Zinc Sulphate 21% (ISI) in the state of Andhra Pradesh as mentioned in the Appendix III enclosed hereto.
5. I/We do hereby declare that the entries made in the tender are true and correct and also undertake that I/We shall be bound by the act of my/our authorized representatives.

6. I/We hereby State & Declare.

- I. That I/We are not Minor (s)
- II. That I/We have not been declare insolvent (s).
- III. That I/We have not been convicted in any Court for offences involving moral turpitude.
- IV. That I/We have not been blacklisted.

7. I, _____ S/O,
_____ R/O _____
offer the tender on my own behalf/on behalf of M/S
_____ in the capacity of
its _____.

8 The letter of authority duly signed by the tenderer on whose behalf the tender is filed is enclosed.

Yours faithfully,

SIGNATURE

Capacity
Name Proprietor/Managing Director/Partners

ENCL: As above

- I. Reference List of Rate contracts
- II. Financial capacity
- III. Rate contract
- IV. Details of EMD
- V. Quantities offered month wise
- VI. ISI certificate & Registration Certificate
- VII. Agriculture license of A.P.Govt. for marketing their product in A.P.
- VIII. Sales Tax Registration
- IX. Proof for no complaints on quality
- x. Stocks position in A.P.Centers.